


## Top US builder finds flexibility, mobility and promptness go a long way to protect their assets nationwide

	Category	Construction		Number of Cameras Monitored	16
	Geography	Nationwide		Lifetime Number of Suspicious Events Addressed	960
	Customer since	2018		Lifetime Number of Dispatches	4
	Location serviced	15			

### Overview

Mortenson, a family-owned general contractor based in Minneapolis, operates regional offices in nearly 15 U.S. cities and generated close to \$5 billion in revenue last fiscal year. Known for constructing iconic buildings, Mortenson's diverse portfolio includes professional sports arenas, the Walt Disney Concert Hall in Los Angeles, and projects across industries such as entertainment, renewable energy, aviation, healthcare, and higher education.

### Challenges

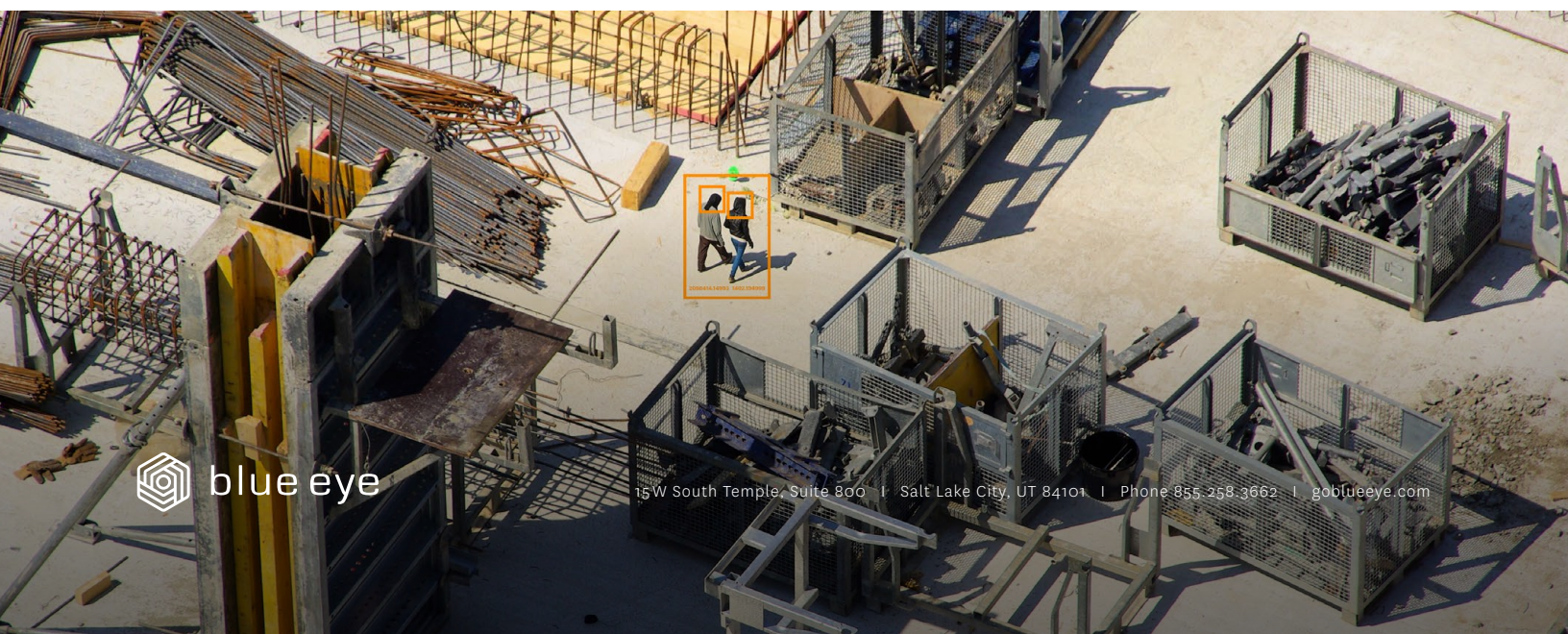
Mortenson's wind and solar operations sought to reduce site security costs and explore how remote video monitoring could augment or replace on-site security guards for improved safety and efficiency.

### Solution

Blue Eye implemented its mobile security solution at Mortenson's wind and solar construction sites, using solar-powered trailers equipped with real-time video monitoring. This mobile solution is designed for remote and large-scale sites, offering flexibility and continuous coverage where traditional security systems may fall short. Each site typically uses at least two trailers, strategically positioned to monitor entrances, exits, valuable assets, and the perimeter. The trailers are capable of operating independently in off-grid locations, making them ideal for large, open construction sites. In addition to 24/7 monitoring, many Mortenson sites take advantage of Blue Eye's private dispatch service, ensuring immediate action when a security breach, such as vandalism or break-ins, is detected.

### Impact

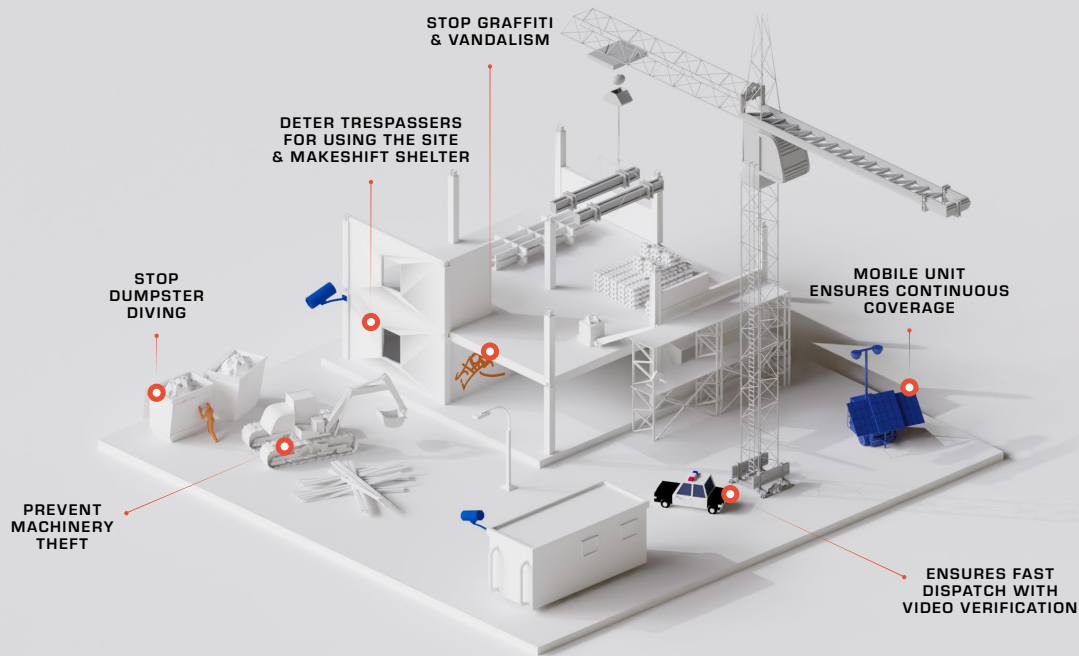
Mortenson consistently selects Blue Eye as their preferred security partner, thanks to prompt service, rapid installation, and video verification that accelerate law enforcement intervention. Blue Eye's exceptional customer service and swift responses contribute to seamless site security management.



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“I’ve partnered with Blue Eye on every project I’ve managed since 2019 and from my first contact with them, they’ve demonstrated superior customer service. Their solution is incredibly efficient for remote construction.”

- Tyler Yseth, Project Manager at Mortenson Construction



No other service comes close. But we’ll compare it for you anyways.

	Security Guards	Other RVM Providers	Blue Eye
CAMERA AGNOSTIC	YES	NO	YES
AI-AUGMENTED	NO	YES	YES
DETECTION CAPABILITIES	PERSONNEL DEPENDENT	EXCELLENT	EXCELLENT
DETERRENCE CAPABILITIES	PERSONNEL DEPENDENT	HIGHLY EFFECTIVE	HIGHLY EFFECTIVE
REACTION TIME	MINUTES	90 SECONDS OR LESS	60 SECONDS OR LESS
RESPONSE PROTOCOL	STANDARDIZED	STANDARDIZED	CUSTOMIZABLE
PERSONNEL ISSUES	FREQUENT	NONEXISTENT	NONEXISTENT
COVERAGE	PHYSICAL LIMITATIONS	NO LIMITATIONS	NO LIMITATIONS
SOLUTION SCALABILITY	LOW	HIGH	HIGH
DEPLOYMENT	MONTHS	WEEKS	DAYS
EXPEDITED INSTALLATION	NOT APPLICABLE	NO	YES
PILOT PROGRAM	NO	NO	YES
BASE COST	VARIABLE	VARIABLE	FLAT
OVERTIME COSTS	HIGH	MEDIUM	NONE
REPORTING AVAILABILITY	LIMITED	LIMITED	EXTENSIVE
CUSTOMER SATISFACTION	LOW	MEDIUM	HIGH

Try a 30-day no-fee pilot or go for a full installation in up to 10 days. Schedule a personal consultation with a security expert today and start seeing some serious returns on your security dollars.

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